



**Scott Berman, J.D.
Mediator**

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Website: www.BermanADR.com

Rate: \$390.00/hour, 4 hour minimum

Cancellation Policy: 4 business days

Years as Mediator: 19+

Mediations Conducted: 1,200+

**Specializing In:
All Real Estate Matters
Over 1,200 Mediations Conducted**

I am adept at dealing with eccentric personalities and unusual requests. I assist attorneys to settle cases using an evaluative style and subject matter expertise. I have the ability to connect and empathize with each disputant without taking sides. Please contact me with any special needs.

REAL ESTATE MEDIATION EXPERIENCE

I have settled disputes involving Unlawful Detainers (evictions) including Covid-19 requirements, residential and commercial landlord-tenant matters, implied warranty of habitability, leases, earnest money, non-disclosures and costs of repairs due to misrepresentation about the condition of the property, partition actions/joint ownership, purchase and sale agreements, broker liability, broker commissions (procuring cause), foreclosures, specific performance, title issues, lien and easement, eminent domain/condemnation, adverse possession, mechanics lien claims, ADA, property management agreements, real estate fraud and homeowner's association (HOA). Over 1,200 cases were successfully mediated with an approximate 90% settlement rate.

EDUCATION & CREDENTIALS

ABA Arbitration Training Institute, 2011, “6th Annual Comprehensive Training in Commercial Arbitration”

Pepperdine University School of Law, Straus Institute for Dispute Resolution, 2005, “Mediating the Litigated Case”

Juris Doctor, 1983, Lincoln Law School, Sacramento

Licensed California Real Estate Broker, 1978

Bachelor of Science in Business Administration & Finance, 1977, (cum laude), California State University, Northridge

AFFILIATIONS

Former Member, State Bar of Calif. Comte. on Alternate Dispute Resolution (2012 to 2015)

Former Member, Board of Directors, Southern Calif. Mediation Assoc.

SCMA Education Foundation (2013 to 2016)

SCMA Board of Directors (2009 to 2012)

Former Panel Mediator, Los Angeles Superior Court Resource Vendor for Mediation Services, Mediation Center of Los Angeles ("MCLA") (2014 to 2022)

Current Panel Mediator, California Association of Realtors (“CAR”) Mediation Center (2019 to Present)

Current Panel Mediator, Superior Court of California, County of Ventura (2006 to Present)

Current Panel Mediator, Bankruptcy Mediation Panel, United States Bankruptcy Court, Central District of California, (2011 to Present)

Former Panel Mediator, Los Angeles Superior Court Mediation Program, California Academy of Mediation Professionals ("CAMP") (2008 to 2016)

Former Settlement Officer, Glendale Superior Court CRASH ADR Settlement Program (2009 to 2010)

Current Panel Mediator, Center Conflict Resolution (CRI/formerly VCDS) (2006-Present)

SPEAKING ENGAGEMENTS & TEACHING EXPERIENCE

USC, Gould School of Law

Unlawful Detainer Mediation Clinic: Guest Lecturer 2017 to Present

Family Law Mediation Clinic: Guest Lecturer 2017 to Present (discussed creative options for disposition of community owned real estate).

Pepperdine, Caruso School of Law

Unlawful Detainer Guest Lecturer: 2020 to Present

SCMA (Southern California Mediation Association)

Mentorship Program – Mentor to New Mediators: 2014 to 2019

Speaker: Nuts & Bolts of Landlord-Tenant Law: (SCMA) Annual Conference, November 2012

Speaker: Landlord Tenant Cases – Tips from the Trenches (SCMA) Annual Conference,

Speaker: Mediating Landlord-Tenant Cases,

“Legal-Ease for Mediators,” Los Angeles County Bar Association/SCMA 2010.

GENERAL REAL ESTATE EXPERIENCE**Manager of Real Estate, Lee Properties, LTD., 2007 to present**

Commercial Real Estate Investment Firm involved in the management, purchase, sale, 1031 exchange and leasing of retail and apartment properties. Negotiated and drafted leases and purchase & sale agreements.

Director of Retail Development, General Development Company, 2006-2007

Real Estate Development Company specializing in restaurant and retail properties. Directed the entitlement/planning/budgeting process for a highly visible retail center.

Commercial Real Estate Broker, ScottBerman.com, 1994-2005

Represented investors in the IRS 1031 tax-deferred exchange, sale, and purchase of apartments and commercial properties in Los Angeles, Ventura, Santa Barbara and San Diego Counties. Negotiated retail lease originations, renewals, options, expansions, subletting and assignment.

Senior Int'l Corporate Real Estate Specialist, Tandem Computers, Inc., 1991-1994

Manufacturer of high-end computers with \$2.0 billion in revenue and 8,000 employees worldwide. Purchased by Compaq in 1997 and merged with Hewlett Packard in 2002. Conducted on-site.

negotiations for acquisition and disposition of projects in Australia, New Zealand, Singapore, China, South Korea, Hong Kong, Japan and Canada.

Senior Corporate Real Estate Specialist, Amdahl Corporation, 1989-1991

Computer mainframe manufacturer with approximately \$2.0 billion in revenue and 10,000 employees worldwide. In 1997 Amdahl became a division of Fujitsu. Negotiated and drafted real estate transactions, including price, terms, options, fit-up escalations, and legal and risk points. Successfully negotiated leases and subleases saving the company over two million dollars in one year.